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June 30, 2010

Dear Colleague:

It gives me great pleasure to write this letter of recommendation for California Consulting, LLC. For several years, the Council of Fresno County Governments (Fresno COG) has retained the services of California Consulting, LLC. Each year, our Policy Board has renewed the California Consulting contract and praised their work. In fact, the last three years, the contract renewal has been by a unanimous vote of all 15 cities plus the County of Fresno. Furthermore, during the challenging fiscal times of the last several years, California Consulting has been granted two compensation increases in the last 4 years. Each time they have requested an increase, the Board has granted the request.

The hard work, dedication, and commitment are what distinguish California Consulting. California Consulting strives to achieve a high level of success for their clients through a hard work ethic that is impressive. It is significant to note that California Consulting has excellent relationships at the very highest levels of State Government. The company has outstanding relationships with the CTC staff, Cal-TRANS, and our newest CTC Commissioner from the San Joaquin Valley.

During the course of our contract with California Consulting, the firm has played a major role in securing significant funding for Fresno COG through the following (partial list) projects:

- \$1 billion for Highway 99 in the Prop. 1B bond, the only project named by name in the \$19.9 billion bond and the only "earmark."
- \$55 million recently for our top priority Highway 180 braided ramps project.
- \$25 million through the State and Local Partnership program for Fresno COG through a budget bill placed in "Big 5" negotiations.
- \$250 million through the Air Quality Mitigation bond money to clean the valley's air.

In addition to the above accomplishments, California Consulting has had other legislative successes on behalf of Fresno COG. The company's successful work with the Legislature is evidence of their ability to help pass, defeat, or amend legislation on behalf of their clients.

In summary, it is my pleasure to strongly recommend California Consulting, LLC to you and your organization.

Should you have any questions please feel free to contact me at (559) 233-4148 Ext. 204.

Sincerely,

A handwritten signature in blue ink that reads "Tony Boren".

Tony Boren, Executive Director

Member Agencies: The cities of Clovis, Coalinga, Firebaugh, Fowler, Fresno, Huron, Kerman, Kingsburg, Mendota, Orange Cove, Parlier, Reedley, San Joaquin, Sanger, Selma & Fresno County